

JIAC IAM² PROJECT OVERVIEW

OVERVIEW – WHAT IS JIAC?

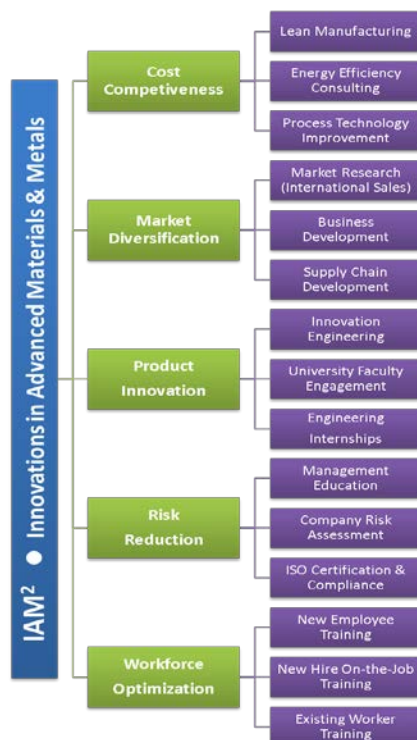
The [Jobs Innovation & Accelerator Challenge](#) is a national grant competition that provides regions with funds to help an existing industry cluster accelerate growth for global competitiveness.

- The goals of the JIAC grant are to:
 - ✓ Grow industry clusters and enhance the region's capacity to create high-quality jobs
 - ✓ Strengthen connections to regional economic development opportunities
 - ✓ Develop a skilled advanced manufacturing workforce
 - ✓ Encourage development of small businesses
 - ✓ Accelerate technological innovation
- On October 10, 2012, ten metropolitan regions were awarded \$20 million in the latest JIAC competition, which focused on Advanced Manufacturing.
- The Greater Portland region will receive \$2,192,000 from 5 federal agencies to fund the Innovations in Advanced Materials and Metals (IAM²) Project over the course of 3 years.

KEY MESSAGES – WHY IS THIS IMPORTANT?

- Our Regional Partnership is Nationally Significant:** The Greater Portland metro is the *only* region in the U.S. that has won this JIAC competition twice and that is a testament to how strong our regional partnership is in both the public and private sector in 2 states: Oregon and Washington.
- Benefits to Regional Business:** The IAM² project provides small and medium enterprises (SMEs) in metals and advanced materials industries with technical assistance to reduce the risk of improving operational competitiveness, new product development, and market expansion. Businesses in the cluster will have the opportunity to engage with each other to share best practices and collaborate.
- Benefits to Economic Development:** The IAM² project helps strengthen target industry clusters critical to our region's economic growth, as well as helps partners work together to advance progress on the [Comprehensive Economic Development Strategy \(CEDs\)](#).

PROJECT SUMMARY – WHAT ACTIVITIES WILL THE GRANT FUND?



Grand Award: \$2,192,000

Grantor	Grantee	Amount
EDA U.S. Dept. of Commerce Economic Development Administration	Columbia River Economic Development Council (CREDC)	\$800,000
DOE U.S. Department of Energy	Columbia River Economic Development Council (CREDC)	\$450,000
NIST U.S. Dept. of Commerce National Institute of Standards & Technology	Impact Washington	\$375,000
SBA U.S. Small Business Administration	Oregon Microenterprise Network (OMEN)	\$167,000
ETA U.S. Dept. of Labor Employment & Training Administration	Southwest Washington Workforce Development Council (SWWDC)	\$400,000

Grant Manager: Columbia River Economic Development Council

Grant Period: 3 Years

- January 1, 2013 – December 31, 2015

Award Region: Greater Portland MSA

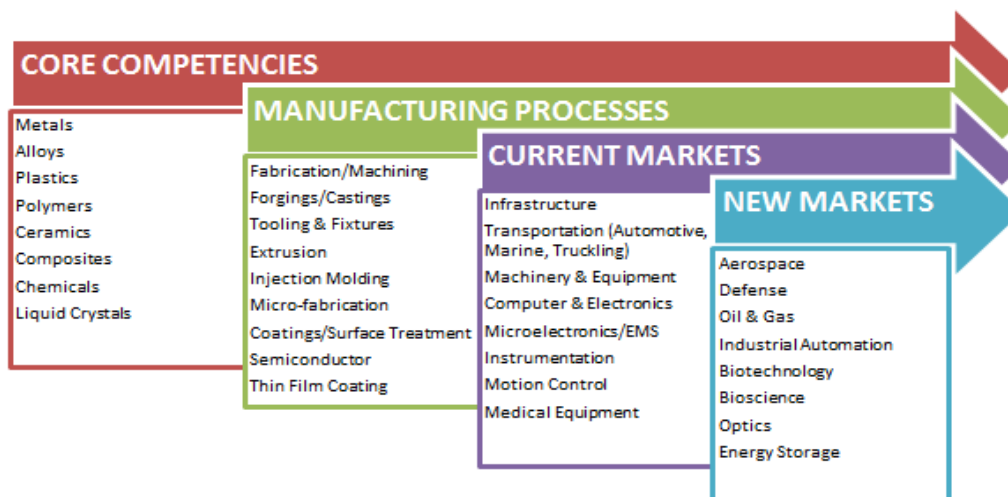
- WA: Clark, Cowlitz
- OR: Multnomah, Washington, Clackamas

Applicable Congressional Districts:

- WA-003, OR-001, OR-003, OR-005

BUSINESSES – WHO IS ELIGIBLE FOR THIS GRANT?

The grant team chose **Metals & Advanced Materials Industry Cluster** because the region boasts a large concentration of manufacturers in computer & electronics and metals fabrication. These companies add value to a material by converting it to a higher and best use. Manufacturers in the 5 counties employing less than 1,000 full-time employees who specialize in metals and other advanced materials are eligible to apply.



A committee of economic development organizations will select a minimum of 30 companies to receive technical assistance. Companies will not be awarded any direct financial assistance through this grant.

TO APPLY FOR GRANT ASSISTANCE, GO TO: www.credc.org

PARTNERS – WHO IS INVOLVED IN THIS GRANT?

The 5 federal agencies are awarding funds to 4 grant administrators, who will sub-contract with service providers to deliver technical assistance to the businesses. There are several partners involved, including 12 economic development entities, 3 workforce investment boards, 10 universities and community colleges, 7 utilities, and several regional business organizations.

EDA	NIST	DOE	ETA	SBA
Columbia River Economic Development Council (CREDC)	Impact Washington	Columbia River Economic Development Council (CREDC)	Southwest Washington Workforce Development Council (SWWDC)	Oregon Micro Enterprise Network (OMEN)
Greater Portland Inc. (GPI)	Oregon Manufacturing Extension Partnership (OMEPEP)	Cascade Energy Engineering	Workforce Investment Council of Clackamas County (WICCO)	Portland State University (PSU) Business Outreach Program
Departments of Commerce (OR & WA)		Northwest Energy Efficiency Alliance (NEEA)	Work Systems Inc. (WSI)	Washington State University Vancouver (WSUV) MAP
Business Oregon				
WA Dept of Commerce				
Regional Economic Developers (County & City)		Regional Utilities (Electricity, Natural Gas & Water)	Regional Community Colleges	Regional Small Business Development Centers (SBDCs)
Portland Development Commission (PDC)		Clark PUD	Clark Community College	PCC-SBDC
Cowlitz Ec Dev Council (CEDC)		Cowlitz PUD	Portland Community College (PCC)	WSUV-SBDC
Clackamas County		PGE	Clackamas Community College	LCC-SBDC
City of Beaverton		Pacific Power	Lower Columbia College (LCC)	Clackamas-SBDC
City of Gresham		NW Natural	Mt. Hood Community College	Mt. Hood-SBDC
City of Hillsboro		Cascade Natural Gas		
City of Gresham				
Pacific Northwest Defense Coalition (PNDC)		Energy Trust of Oregon (ETO)	Manufacturing 21	Portland Business Alliance (PBA)
Oregon Micro Enterprise Network (OMEN)		Bonneville Power Administration (BPA)		Clackamas County Business Alliance (CCBA)
Regional Universities		University Industrial Assessment Centers (IAC)		Greater Vancouver Chamber of Commerce (GVCC)
WSUV Engineering		OSU IAC Energy Program		Oregon Association of Minority Entrepreneurs (OAME)
PSU Engineering		WSU Energy Program		Urban Entrepreneurs Network (UEN)
OSU Engineering				
OR Institute of Technology (OIT)				
U of Oregon Business				

FOR MORE INFORMATION:

Regional Grant Manager:

Elizabeth Scott, Senior Project Manager
Columbia River Economic Development Council
 805 Broadway, Suite 412, Vancouver, WA 98660
 Tel: (360) 567-1055
 Email: escott@credc.org
 Website: www.credc.org

Regional Economic Development Coordinator:

Derrick Olsen, VP of Regional Strategy & Coordination
Greater Portland, Inc.
 1211 SW 5th Ave #540 Portland, OR 97204
 Tel: (503) 445-8065, ext. 107
 Email: derrick.olsen@greaterportlandinc.com
 Website: www.greaterportlandinc.com