# Clark County Employment Land Study



## **Project Overview:**

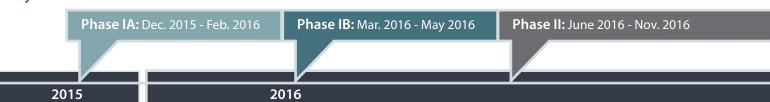
Traded sector companies sell goods to buyers outside Clark County, bringing jobs into the local economy and adding to the tax base that pays for public services. A robust supply and wide range of development sites are key to the region's ability to retain and attract targeted industries identified in the September 2011 Clark County Economic Development Plan, and to remain competitive in global markets. Identifying a supply of development-ready large industrial sites is a critical part of a strategy to attract and retain traded-sector jobs.

This project identifies the industrial sites in the county that are ready for development and those in varying states of readiness – an important baseline to inform policymakers and service providers as they seek to respond to challenges to replenishing our inventory of sites for jobs. The target audiences for this project include policymakers and elected officials, business leaders and groups, local site selectors, and the public.

## **Project Purpose:**

- Determine the supply and readiness of industrial sites within Clark County to meet short- and long-term market demand for employment growth countywide.
- Build consensus on terminology for large parcel industrial sites and site readiness.
- Highlight the market challenges associated with industrial sites and articulate areas in which future policy actions should focus to advance these sites to market readiness.
- Inform discussion about future tools and policies to maintain a market-ready inventory of industrial sites.
- Better understand the barriers to development of the county's industrial land supply.
- Evaluate the inventory of industrial sites for use in urban growth planning decisions.
- Inform regional service providers on the locations and sizes of the county's industrial land supply.
- Compare the land supply to the needs of targeted industries in future studies.
- Build general awareness of the industrial site inventory.
- Enlist support of local participants from a variety of public and private organizations as stakeholders to address barriers to and constraints on site development.

### **Project Schedule**



**Project Phases** This project will be divided into three phases.

## Phase IA

- Develop and implement a public outreach campaign.
- Form project advisory group to guide and inform the creation of the industrial site inventory.
- Develop a project-specific CREDC webpage and regular social media updates.
- Frame consensus on a few key definitions that will be required to create the industrial site inventory.
- Develop industry-specific profiles, including infrastructure demands, and employment/ investment estimates for desired industry sectors.
- Identify stakeholders, conduct interviews, and select members of the project advisory group.

#### Phase IB

- Produce a site inventory of development-ready industrial sites located throughout Clark County.
- Engage stakeholders through a public involvement approach.

#### Phase II

 Prepare a detailed development analysis to determine market opportunities and economic impacts of potential industrial users as well as actions, requirements, and costs needed to address any barriers to site development.

#### For more information

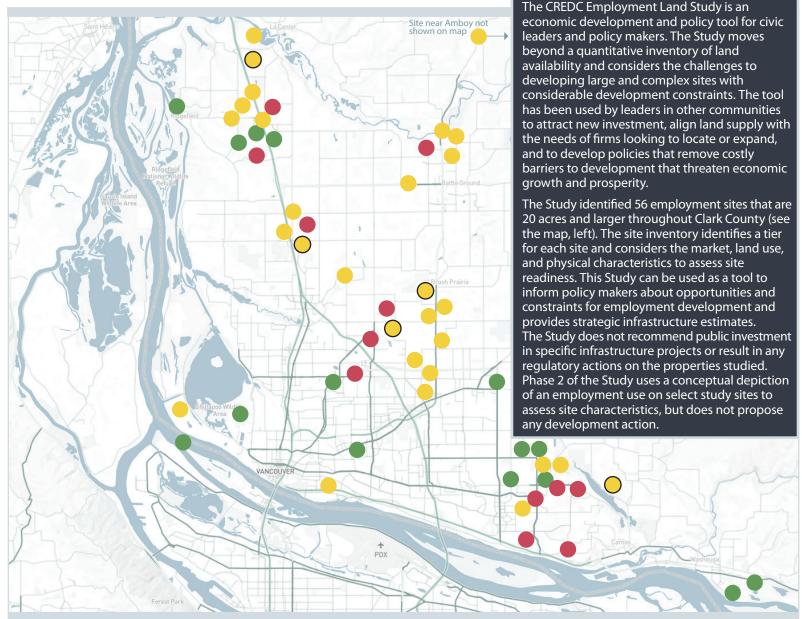
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# Phase 1 Results

- Tier 1. 15 sites 6 months to development ready
- Tier 2B. 29 sites
  13-30 months to development ready
- Tier 3. 12 sites More than 2.5 years to development ready
- Phase 2. 5 sites
  Selected for further analysis
  Not featured on map: Tier 2A. 0 sites.
  7 to 12 months to development

# Phase 2 Results

**\$40.9 million investment** for site readiness (\$2.25 per net developable sf) **\$453.8 million investment** for construction cost

Employment Land Study Results

# **Economic Impacts**

**Jobs:** 5,367

Labor income: \$408 million

Estimated average wage: \$61,600

Sales tax revenue over 20 years: \$162 million Property tax revenue over 20 years: \$74.3 million

FUNDERS: Clark County | EDA AMJIAC IAM<sup>2</sup> | City of Vancouver | CREDC | Port of Vancouver | City of Ridgefield | Clark Public Utilities | Clark Regional Wastewater District | Camas-Washougal Economic Development Association | NW Natural | Port of Ridgefield | City of Battle Ground | City of La Center Clark County Association of Realtors | Washington Association of Realtors